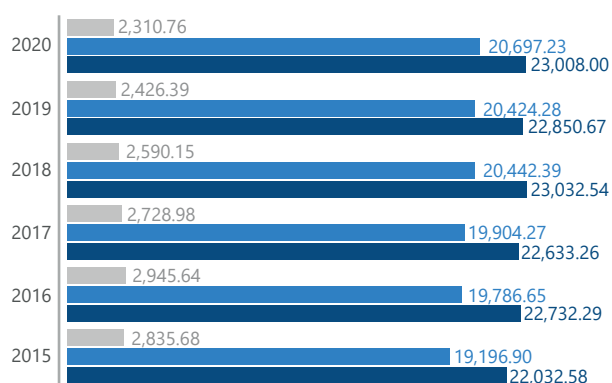


KEY PERFORMANCE INDICATORS

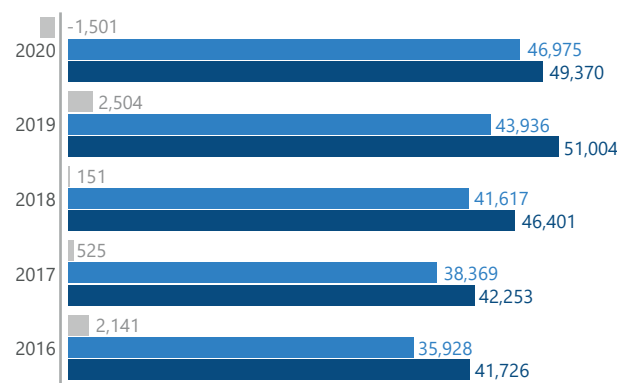
Indicator	Unit of measurement	2016	2017	2018	2019	2020	Change 2020/2019, %
FINANCIAL INDICATORS							
Revenue	RUB mn	41,726.2	42,253	46,401.1	51,003.7	49,369.6	-3.2
Including:							
from sales of power transmission services	RUB mn	39,262.4	41,485.7	45,583.5	46,515.7	48,101.9	+3.4
from sales of grid connection services	RUB mn	2,380.5	647.9	602.5	4,206.2	731.3	-82.6
from sales of ancillary services	RUB mn	83.3	119.4	215.1	281.8	536.4	+90.3
Net cost ¹	RUB mn	35,927.8	38,369.0	41,616.9	43,936.1	46,975.3	+6.9
Net income (loss)	RUB mn	2,140.5	525.3	151.2	2,503.7	-1,501.3	-160.0
Return on equity	%	6.32	1.48	0.43	6.72	-3.86	-10.58
Return on assets	%	5.33	1.68	1.73	4.63	-1.80	-6.43
Cash at the end of the year	RUB mn	1,245.6	1,667.7	2,194.5	1,699.6	718.0	-57.8
Long-term loans and borrowings at the end of the year	RUB mn	18,912.2	22,617.8	13,283.2	19,432.9	17,882.9	-8.0
Short-term loans and borrowings at the end of the year	RUB mn	79.1	91.0	11,395.3	3,652.6	5,553.9	+52.1
Amount of dividends accrued in the reporting year based on the previous year results	RUB mn	1,144.8	535.1	321.6	143.6	636.9	+343.5
Application of capital investments	RUB mn	4,913	6,700	7,727	6,769	4,658	-31.2

Electricity delivered to and from Rosseti Kuban's grids, losses at electricity transmission (mln kWh)



- Amount of electricity delivered to the grid
- Grid output to consumers and related TGOs
- Amount of electricity losses

Trends in Rosseti Kuban's key economic indicators (RUB mln)

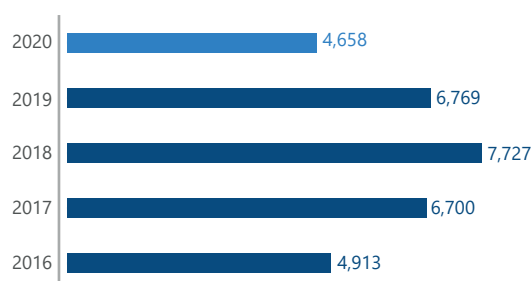


- Revenue
- The net costs (including administrative expenses)
- Net income (loss)

¹ Inclusive of administrative costs.

Indicator	Unit of measurement	2016	2017	2018	2019	2020	Change 2020/2019, %
OPERATING INDICATORS							
System Average Interruption Duration Index (Isaidi)	h	–	1.6577	1.1138	1.0887	0.8870	–18.5
System Average Interruption Frequency Index (Isaifi)	pcs.		0.9491	0.5012	0.4675	0.4592	–1.8
The System Average Interruption Duration Index in relation to the point of connection of service consumers to the power grid of the grid organization	h	0.0124	–	–	–	–	–
Total length of overhead and cable power lines (circuit length)	km	90,661.0	91,106	91,000.94	91,645.93	92,226.11	+0.63
Installed capacity of 35 to 220 kV substations	MVA	9,519.1	9,696.63	9,937.1	10,514.97	11,471.07	+8.33
Installed capacity of 10 to 6/0.4 kV substations in the distribution grid	MVA	4,741.061	4,805.905	4,896.04	4,981.68	5,073.26	+1.81
Electricity delivered to the grid of the Company	mn kWh	22,732.3	22,633.2	23,032.5	22,850.7	23,008.0	+0.6
Electricity delivered	mn kWh	18,059.1	18,204.1	18,766.5	18,874.2	19,108.1	+1.2
Electricity losses	mn kWh	2,945.6	2,729.0	2,590.1	2,426.4	2,310.8	–4.8
Connected consumer capacity	MW	618	684	723	797	650	–18.4
Actual average staff headcount	ppl.	8,428	8,494	8,611	8,644	8,959	+3.6
STAFF BREAKDOWN BY EDUCATION							
Higher vocational education	%	45.2	47.3	48.4	48.7	49.5	+0.8
Secondary education, basic vocational education	%	39.4	39.2	36.5	36.1	36.7	+0.6
General secondary education	%	15.4	13.5	15.1	15.2	13.8	–1.4

Application of capital investments by the Company (RUB mln excl. VAT)



Amount of dividends accrued and paid based on the previous year results (RUB mln)

